

Simplus exists to make complex things simple.  
**THAT'S WHAT WE DO.**

**OFFERINGS**

- Advisory Services
- Managed Services
- Change Management
- Data Integration
- Implementation Services

**PRODUCTS**

- Revenue Cloud (CPQ and Billing)
- Sales Cloud
- Service Cloud (FSL)
- Experience Cloud
- Commerce Cloud (B2B, B2C)
- Marketing Cloud
- Pardot
- Industry Clouds
- Sustainability Cloud
- DocuSign CLM

**INDUSTRIES**

- Communications and Media
- Education and Government
- Financial Services
- Healthcare and Life Sciences
- High Tech/ SaaS
- Manufacturing
- Professional Services
- Retail and Consumer Goods
- Travel, Transportation, and Hospitality
- Utilities and Energy

# DOES YOUR ORGANIZATION NEED TO CONSOLIDATE TECHNOLOGY VENDORS?

When an organization is inundated with legacy platforms, it collects an impressive amount of technology vendors to manage it all. Or, in other words, it spends a lot of time and money coordinating a holistic approach to its stack between all the partners and echnologies involved.

Having lots of friends is nice, but sometimes one quality friend is far more important than quantity. That's why more and more organizations are trying to consolidate their technology vendors for cost savings as they modernize their legacy systems wherever possible. Not only are they consolidating the systems, but they are also cutting back on the technology consultants supporting their ongoing transformation efforts. The new answer is finding THE ONE partner to do it all.

Does your business need to consolidate technology vendors and partners to modernize legacy systems? Use this checklist to see where your organization stands.

**CODE**

Does your technology landscape rely on large, monolithic, or complex code to operate?  YES  NO

Does your business code with multiple technology streams?  YES  NO

**USER EXPERIENCE**

Is there any overly complex or hardcoding of screen and program flows?  YES  NO

Is the user interface non-responsive or non-compliant with modern web standards?  YES  NO

**SYSTEMS MANAGEMENT**

Are there multiple screens for data entry and management?  YES  NO

Are you using the Classic (not Lightning) version of Salesforce?  YES  NO

**KNOWLEDGE MANAGEMENT**

Does your organization have a limited knowledge base (or no knowledge base) to document your technology landscape?  YES  NO

Does your organization conduct impact analysis manually?  YES  NO

Is there a lack of up-to-date SOPs for recurring issues?  YES  NO

**OTHER**

Are there redundant functionalities across your technology platforms?  YES  NO

Is the same data found in multiple sources?  YES  NO

**RESULTS**

If you answered **YES** to 7 or more of these questions, you definitely need to reassess your organization's technology and systems management. [Unlock cost savings](#) by bundling services with Simplus, an Infosys company.

If you answered **YES** to 3–6 of these questions, you should consider downsizing your organization's technology landscape and how many vendors are involved to reduce technical debt and supercharge [a more holistic approach to the future](#).

If you answered **YES** to 2 or less of these questions, rock on.