

ABOUT



Simplus exists to make complex things simple.

THAT'S WHAT WE DO.

OFFERINGS

- Advisory Services
- Managed Services
- Change Management
- Data Integration
- Implementation Services

PRODUCTS

- Revenue Cloud
- Sales Cloud
- Service Cloud (FSL)
- Community Cloud (Experience Cloud)
- Commerce Cloud (B2B, B2C)
- Marketing Cloud
- Pardot
- Industry Clouds
- Sustainability Cloud
- DocuSign CLM
- Subscription Management

INDUSTRIES

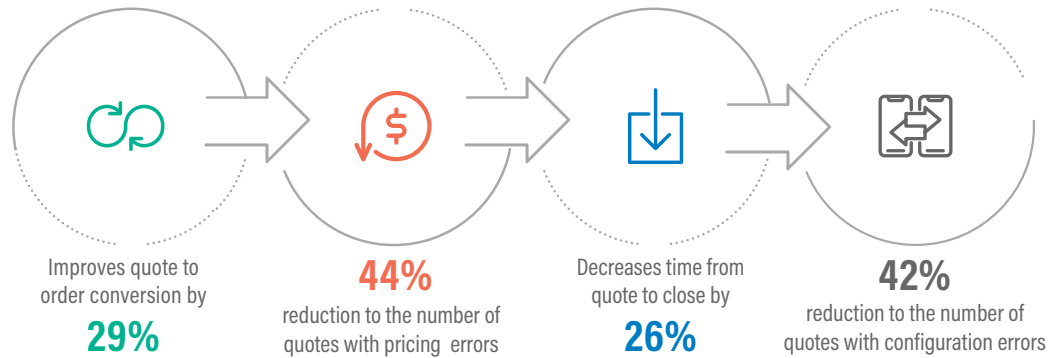
- Communications and Media
- Education and Government
- Financial Services
- Healthcare and Life Sciences
- High Tech/ SaaS
- Manufacturing
- Professional Services
- Retail and Consumer Goods
- Travel, Transportation, and Hospitality
- Utilities and Energy

REVENUE CLOUD + CPQ: PARTNER FOR SUCCESS WITH SIMPLUS

Revenue Cloud is Salesforce's collection of dynamic, revenue-boosting products. CPQ, Revenue Lifecycle Management, Billing, Industries, Subscription Management, and B2B Commerce all come together in this suite to optimize revenue efficiency. And Salesforce CPQ lies at the heart of it.

Configure Price Quote (CPQ) automates pricing and quote configuration with the power of dynamic configurations built to match your sales motions perfectly. And the potential results are stunning:

WHY CPQ

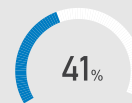


Reduces quote approval time by **34%**

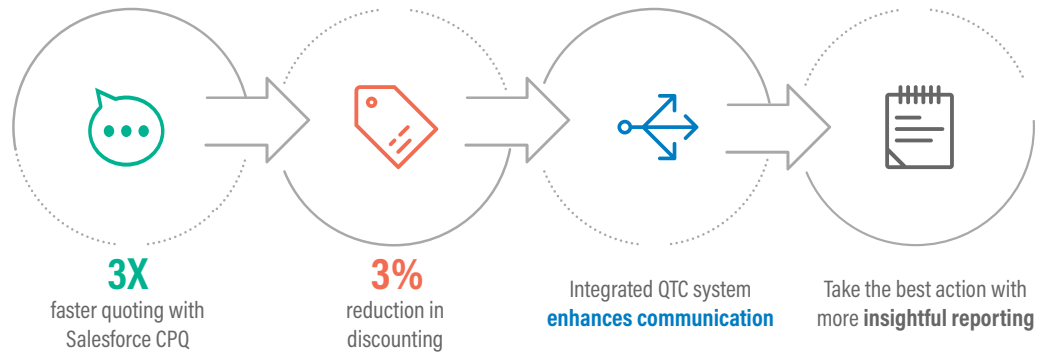


29% increase in forecast accuracy

Reduces time to generate a quote by **41%**



80% faster quote delivery



Offer **all-in-one access** on one platform



Point and click. Automate workflows without code

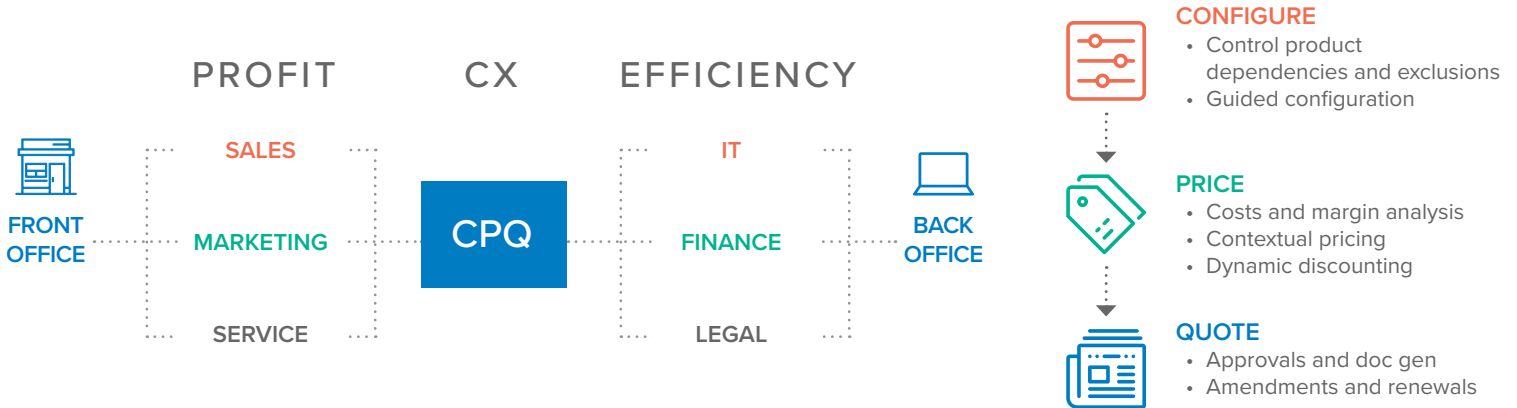


Provide seamless data access and **increase productivity**

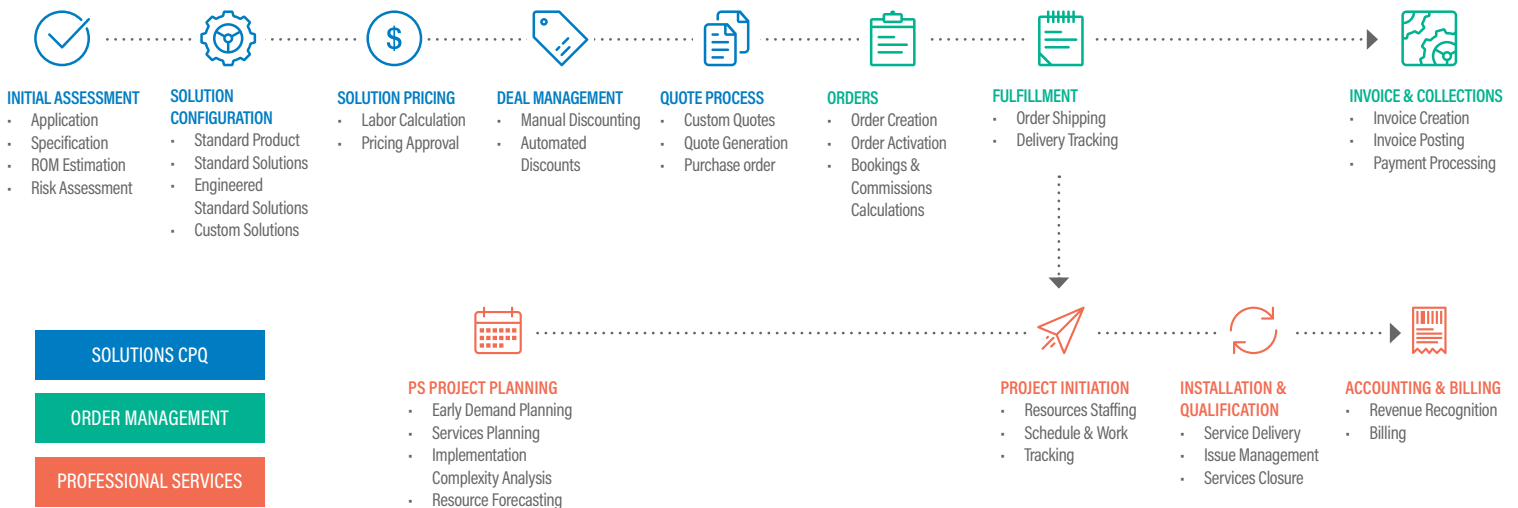


360 customer view. Track customers from lead delivery and renewal

HOW IT WORKS



SAMPLE QUOTE-TO-CASH FRAMEWORK



WHY SIMPLUS

Simplex manages the Salesforce practice for Infosys in North America. Our services include program advisory, platform implementation, organizational change management, data and systems integration, solution accelerators, and managed services. We are the top-rated consulting choice based on customer feedback (4.9/5 CSAT) from over 5,000+ successful projects, with unparalleled advisory and OCM expertise unlocking more value for your clients.

#1

rated Salesforce Partner



We've completed the most QTC implementations of all Salesforce consulting partners

#4

global ranking in Revenue Cloud

#1

in Quote-to-Cash



We were the first to partner with Steelbrick, now Salesforce CPQ. We are the original specialists

700+

Revenue Cloud projects delivered

100+

successful CPQ to ERP or external billing integrations

1165+

experienced QTC practitioners