SIMPLUS

enablon

Walters Kluwer/Enablon

Walter Kluwers and Enablon offer solutions that help companies manage environmental and social performance, ensure compliance, minimize risks, and improve profitability by leveraging some of the world's most advanced technologies. Enablon is now a division of Wolters Kluwer; this transition took place during the course of the project in early 2017.

Headquarters	Paris, France	Website	https://enablon.com/
Industry	Software Company		

Simplus Services

Advisory Services	Implementation Services	Custom Configuration	Change Management	Managed Services

Salesforce Clouds

Sales Cloud	Service Cloud	Salesforce Billing	Salesforce CPQ	Pardot	Community Cloud

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The Challenge

Enablon contacted Simplus to address these issues:

Complicated data migration   CPQ is dependent on a complex product catalog consisting of over 25 objects worth of products, product options, prices, price rules, discounts, schedules, and more.

Clunky manual processes   Prior to CPQ implementation, nablon had to manually move reference data with a data loader and spreadsheets. It also required an addition of custom external ID fields to every object to prevent duplicates during upserts. Enablon also needed help understanding the order of operation required to migrate complex, highly relational CPQ product catalog data.

The Solution

Simplus used Moover with pre-built Salesforce CPQ data set templates for updating CPQ product catalog

Simplified Complex Pricing

Simplus migrated CPQ product catalog twice. First it was moved from Dev sandbox to QA sandbox. The following week, the product catalog was copied (migrated) from QA to Production. Moover simplifies migration process by adding missing fields and picklist values, which speeds up the process without taking the time to do a special metadata change set.

Quick Delivery Time

Without Moover, the Simplus delivery team (Swapnil and Matt) would have had to manually migrate Enablon's CPQ product catalog data with spreadsheets and a data loader. Using Prodly Moover, a sophisticated native Salesforce app purposely built for data migration, dramatically reduced the migration effort. Enablon's Simplus delivery team did some basic validation of the Enablon data to make sure that there were no duplicates, prior to kicking off the migration, but the templates virtually eliminated the effort required to create a custom Moover data set to migrate the Enablon product. catalog.

The Results

Significantly Faster Quotes

Walter Kluwers/Enablon were able to realize faster and simpler migration. The Enablon migrations took 6–8 hours including learning how to use Moover through data validation after the migration was finished. Future migrations will require substantially less time. Migration was cut in half for Enablon. For a more complicated project, the time saving would be substantially more.

6–8 Hours
Data Migration Time
compared to weeks